# MANAGEMENT'S DISCUSSION AND ANALYSIS

(Tabular amounts and amounts in footnotes to tables are in millions of Canadian dollars unless otherwise indicated.)

This Management's Discussion and Analysis ("MD&A") dated May 3, 2023 is provided to enable readers to assess the results of operations, liquidity and capital resources of TriSummit Utilities Inc. ("TSU" or the "Company") as at and for the three months ended March 31, 2023. This MD&A should be read in conjunction with the accompanying condensed interim consolidated financial statements as at and for the three months ended March 31, 2023 (the "Interim Financial Statements"), the Company's audited consolidated financial statements as at and for the year ended December 31, 2022 and the Company's management's discussion and analysis for the year ended December 31, 2022.

The Company's presentation currency is in Canadian dollars. In this MD&A, references to "\$" are to Canadian dollars unless otherwise indicated. The Interim Financial Statements and comparative information have been prepared in accordance with United States ("U.S.") generally accepted accounting principles ("U.S. GAAP") as codified by the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC"). Throughout this MD&A, reference to GAAP refers to U.S. GAAP. Any reference to per Common Share measures are presented on a basic basis, unless otherwise indicated.

This MD&A refers to certain terms commonly used in the rate-regulated utility industry, such as "rate-regulated", "rate base" and "return on equity". The terms "rate base" and "return on equity" are key performance indicators but are not considered to be non-GAAP measures. Rate base is an amount that a utility is required to calculate for regulatory purposes, and generally refers to net book value of the utility's assets for regulatory purposes. Return on equity or "ROE" is a percentage that is set or approved by a utility's regulator and represents the rate of return that a regulator allows the utility to earn on the equity component of the utility's rate base. The Company refers to the rate base of its utility businesses because it believes that such term assists in understanding the Company's business and is commonly used by investors to help evaluate the performance of rate-regulated utilities. For a discussion of these terms and other terms commonly used in the rate-regulated utility industry, please see the "Business of the Company - Utilities Business" section in the annual information form of TSU dated March 8, 2023 (the "Annual Information Form").

Abbreviations, acronyms, and capitalized terms used in this MD&A that are not otherwise defined herein are used consistently with the definitions in the Annual Information Form.

# **CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING INFORMATION**

This MD&A contains certain forward-looking information and statements within the meaning of applicable securities laws. The use of any of the words "expect", "anticipate", "continue", "estimate", "objective", "ongoing", "may", "will", "should", "believe", "plan", "would", "could", "focus", "forecast", "opportunity" and similar expressions are intended to identify forward-looking information or statements. In particular, but without limiting the foregoing, this MD&A contains forward-looking information and statements pertaining to the following: expected success of financing plans and strategies, including maintenance of TSU's credit rating; the expected safety and reliability of TSU's operations; expectations regarding the PNG Reactivation Project (as defined herein) and the Salvus to Galloway Project (as defined herein); the GCOC (as defined herein) proceedings announced by the AUC (as defined herein) and the BCUC (as defined herein); the PNG revenue requirement application before the BCUC; the rate application proceedings announced by the NSUARB (as defined herein) and the RCA (as defined herein); the PBR (as defined herein) proceedings announced by the AUC (as defined herein); expectations regarding planned expenditures and related investments and capital program from 2023 to 2027 and the expected capital spend in 2023; expected fluctuations in the Company's working capital and the expected funding of the Company's capital program; the Company's objective for managing capital and its effects on rate base and return to investors; the payment of dividends to the Company's shareholder; the expected benefits of the Alaska Utilities Acquisition (as defined herein); plans for the operation of the Alaska Utilities Business (as defined herein); the impact of the Alaska Utilities Acquisition in respect of TSU's business (including, without limitation, in respect of rate base and other characteristics) and on TSU's strategic plans; and expected impact of adopting ASUs (as defined herein) in the future on the Company's consolidated financial statements.

The forward-looking information and statements contained in this MD&A reflect several material factors, expectations and assumptions of the Company including, without limitation: the success of the integration of the Alaska Utilities Business; expected commodity supply, demand and pricing; that the Company will continue to conduct its operations in a manner

consistent with past operations; the general continuance of current or, where applicable, assumed industry conditions; regulatory approvals and policies; funding operating and capital costs; project completion dates; capacity expectations; that there will be no material defaults by the counterparties to agreements with the Company and such agreements will not be terminated prior to their scheduled expiry; and the Company will continue to have access to wind and water resources in amounts consistent with the amounts expected by the Company. The Company believes the material factors, expectations and assumptions reflected in the forward-looking information and statements are reasonable, but no assurance can be given that these factors, expectations and assumptions will prove to be correct.

The forward-looking information and statements included in this MD&A are not guarantees of future performance and should not be unduly relied upon. Such information and statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking information and statements, including, without limitation: changes in the demand for or supply of the Company's services; unanticipated operating results; changes in regulatory matters; limited, unfavourable or a lack of access to capital markets; increased costs; the impact of competitors; attracting and retaining skilled personnel and certain other risks (including, without limitation, those risks identified elsewhere in this MD&A); and the other factors discussed under the heading "Risk Factors" in the Annual Information Form and set out in the Company's other continuous disclosure documents.

The Company believes the forward-looking statements in this MD&A are reasonable. However, such statements are not a guarantee that any of the actions, events or results of the forward-looking statements will occur, or if any of them do occur, their timing or what impact they will have on the Company's results of operations or financial condition. Because of these uncertainties, investors should not put undue reliance on any forward-looking statements.

The forward-looking statements included in this MD&A are expressly qualified by this cautionary statement and are made as of the date of this MD&A. The Company does not undertake any obligation to publicly update or revise any forward-looking statements except as required by Canadian securities laws.

Additional information relating to the Company, including the Annual Information Form, is available on SEDAR at www.sedar.com.

# **ACQUISITION OF THE ALASKA UTILITIES BUSINESS**

On March 1, 2023, Alaska Utility Holdings Inc. ("AUHI"), a subsidiary of the Company, completed the acquisition of a 100 percent interest in ENSTAR Natural Gas Company, LLC, Alaska Pipeline Company, LLC and Norstar Pipeline Company, Inc. (collectively, "ENSTAR"), and a 65 percent indirect interest in Cook Inlet Natural Gas Storage Alaska, LLC ("CINGSA") (collectively, the "Alaska Utilities Business") from a subsidiary of AltaGas Ltd., in an all cash transaction valued at approximately US\$800 million, before customary post-closing adjustments (the "Alaska Utilities Acquisition"). As at February 28, 2023, CINGSA had approximately US\$45 million (approximately US\$29 million proportionate share) of outstanding senior notes which remain in place.

The Alaska Utilities Acquisition was financed using: (i) US\$471 million (\$631.2 million) of equity; (ii) net proceeds from the private placement offering of senior unsecured notes in three series totaling US\$165 million; (iii) partial net proceeds of US\$100 million (\$135 million) from the issuance of medium-term notes ("MTNs") in January 2023; and (iv) borrowings from the Company's credit facilities. See Capital Resources section for additional information on the private placement and MTNs.

ENSTAR is the largest gas utility in the State of Alaska, servicing approximately 60 percent of the State's population, with approximately 152,000 customers and 3,626 miles of transmission and distribution pipeline. CINGSA, located in Kenai, Alaska, is the only commercial, state regulated gas storage facility in Alaska and is fully contracted.

ENSTAR and the 65 percent interest in CINGSA had 2022 combined average rate base of approximately US\$350 million. In 2022, ENSTAR's approved regulated ROE was 11.875 percent with an approved deemed capital structure of 51.8 percent

equity, and effective August 19, 2022, CINGSA's approved regulated ROE was 10.60 percent with an approved deemed capital structure of 59.99 percent equity. The majority of the Alaska Utilities Business is subject to the rate-setting authority of the RCA.

The closing of the Alaska Utilities Acquisition increased the Company's scale and capacity, growing TSU's consolidated rate base to over \$1.7 billion, and more than doubling its customer base. TSU believes ENSTAR has growth potential and intends to work closely with ENSTAR management to invest and support economic growth in the region. The Alaska Utilities Acquisition will also provide greater geographical and business diversification. Following closing of the Alaska Utilities Acquisition, TSU operates in multiple distinct regulatory jurisdictions in Canada and the United States.

#### THE COMPANY

TSU is incorporated under the *Canada Business Corporations Act* and its registered office and principal place of business is in Calgary, Alberta. TSU is a wholly owned subsidiary of TriSummit Cycle Inc., a company in which the Public Sector Pension Investment Board indirectly holds a majority economic interest and Alberta Investment Management Corporation indirectly holds a minority economic interest.

The Company owns and operates rate-regulated distribution and transmission utility businesses through its wholly-owned operating subsidiaries ENSTAR Natural Gas Company, LLC and Alaska Pipeline Company, LLC, in Alaska, Apex Utilities Inc. ("AUI") in Alberta, Pacific Northern Gas Ltd. ("PNG") and Pacific Northern Gas (N.E.) Ltd. ("PNG(N.E.)") in British Columbia and Eastward Energy Incorporated ("EEI") in Nova Scotia. The Company also owns a 65 percent indirect interest in an Alaska regulated storage facility owned by CINGSA, the Bear Mountain Wind Park, and an approximately 10 percent indirect interest in the Northwest Hydro Facilities.

#### FIRST QUARTER FINANCIAL HIGHLIGHTS

(Normalized EBITDA, normalized funds from operations, normalized net income, net debt, and net debt to total capitalization ratio are non-GAAP financial measures. Please see the "Non-GAAP Financial Measures" section of this MD&A.)

- Net income attributable to shareholder was \$30.1 million compared to \$28.7 million in the first quarter of 2022.
- Normalized net income was \$27.4 million, compared to \$29.3 million in the first quarter of 2022.
- Operating income was \$33.6 million, compared to \$32.4 million in the first quarter of 2022.
- Normalized EBITDA was \$56.8 million, compared to \$44.2 million in the first guarter of 2022.
- Cash from operations was \$46.4 million, compared to \$44.6 million in the first quarter of 2022.
- Normalized funds from operations was \$46.3 million, compared to \$40.1 million in the first quarter of 2022.
- Net debt was \$1,333.9 million as at March 31, 2023, compared to \$858.8 million as at December 31, 2022.
- Net debt to total capitalization ratio was 49.8 percent as at March 31, 2023, compared to 57.6 percent as at December 31, 2022.
- Rate base as at March 31, 2023 was \$1,714.0 million inclusive of construction work in progress, compared to \$1,079.0 million as at March 31, 2022.
- On March 1, 2023, the Company completed the acquisition of the Alaska Utilities Business valued at approximately US\$800 million, before customary post-closing adjustments.
- On March 1, 2023, AUHI completed a private placement offering of senior unsecured notes in three series totaling US\$165 million:(i) series A senior unsecured notes in the aggregate principal amount of US\$50 million that carry a coupon rate of 5.34 percent and mature on December 15, 2027; (ii) series B senior unsecured notes in the aggregate principal amount of US\$25 million that carry a coupon rate of 5.38 percent and mature on March 31, 2030; and (iii) series C senior unsecured notes in the aggregate principal amount of US\$90 million that carry a coupon rate of 5.41 percent and mature on March 31, 2033 (collectively, the "AUHI Notes").
- In February 2023, TriSummit Cycle Inc. contributed cash of approximately \$631.2 million (US\$471 million) via equity contribution to fund a portion of the Alaska Utilities Acquisition.
- In February 2023, TSU entered into a foreign exchange swap contract to sell US\$100 million for 1.3386 Canadian per
   U.S. dollar in order to hedge the foreign currency exposure related to the Alaska Utilities Acquisition.

- On January 11, 2023, TSU completed the issuance of \$200 million of MTNs with a coupon rate of 5.02 percent (5.026 percent yield to maturity) and a maturity date of January 11, 2030.
- On January 16, 2023, EEI filed its 2024 to 2026 general rate application with the NSUARB.

#### **OVERVIEW OF THE BUSINESS**

TSU has three reporting segments:

- Utilities, which owns and operates rate-regulated distribution and transmission assets in Alaska, Alberta, British
  Columbia and Nova Scotia. TSU also owns an indirect 65 percent interest in a regulated storage utility in Alaska. In
  aggregate, the utilities had approximately \$1,714.0 million of rate base as at March 31, 2023 inclusive of construction
  work in progress and serve approximately 287,000 customers across Canada and the United States.
- Renewable Energy, which includes the 102 MW Bear Mountain Wind Park and an approximately 10 percent indirect interest in the 303 MW Northwest Hydro Facilities.
- Corporate, which primarily includes the cost of providing shared services, financing and access to capital, and general corporate support as well as the equity investment in the NGIF Cleantech Ventures Limited Partnership.

#### **BUSINESS AND REGULATORY UPDATES**

# PNG GCOC Proceeding

In January 2021, the BCUC announced the initiation of a GCOC proceeding to address the appropriate common equity component and return on equity for the utilities it regulates. The BCUC is currently reviewing the common equity component and return on equity for each of the FortisBC gas and electric utilities and assessing which utility will serve as the appropriate benchmark utility. Once the benchmark utility has been established, the BCUC will conduct a review of other utilities, including PNG, to determine their applicable common equity component and return on equity.

#### PNG Salvus to Galloway Project

On July 8, 2021, the BCUC granted approval of the certificate of public convenience and necessity ("CPCN") application filed by PNG on October 2, 2020, for a project to repair and refurbish part of its Western System, specifically an 80-kilometer segment of the 8-inch transmission line between Terrace, British Columbia, and Prince Rupert, British Columbia (the "Salvus to Galloway Project"). The project is required to address the integrity condition of aging infrastructure and to ensure long-term reliable supply. Project work will be conducted within the existing PNG corridor and nearby permitted temporary workspace. The expected capital cost for the Salvus to Galloway Project is approximately \$85 million, to be incurred over a four-year period, between 2021 and 2024. Following BCUC approval, construction began in the summer of 2021 and will continue in phases with completion expected in the fall of 2024. As at March 31, 2023, \$52.2 million of capital expenditures have been incurred on the Salvus to Galloway Project.

#### **PNG Reactivation Project**

On November 30, 2021, the BCUC granted approval of the application for a CPCN filed by PNG on March 5, 2021, for costs related to system reactivation and recommissioning work necessary to return the existing Western System back to the contracted utilization capacity (the "PNG Reactivation Project"). PNG currently expects to incur approximately \$49 million of the BCUC approved maximum \$89 million for the capital costs on the PNG Reactivation Project should the customer's project proceed forward. These capital costs are required to meet existing contracted demand and will be incurred over a five-year period, between 2021 and 2025. Following BCUC approval, construction began in the fourth quarter of 2021. As at March 31, 2023, \$17.5 million of capital expenditures have been incurred on the PNG Reactivation Project.

On September 10, 2021, Port Edward LNG Ltd. ("Port Edward LNG"), a party to certain transportation and service agreements with PNG, received approval from the British Columbia Energy Regulator ("BCER") (formerly British Columbia Oil and Gas Commission) for its LNG project in Port Edward, British Columbia. Port Edward LNG subsequently received approval from the BCER on March 17, 2022, for an amendment to incorporate the second phase of its LNG project. Under the terms of PNG's

transportation and service agreements with Port Edward LNG, PNG commenced accruing for demand charges in December 2022.

# PNG Revenue Requirements Application

On November 30, 2022, PNG submitted its 2023 and 2024 revenue requirement applications seeking interim rate increases effective January 1, 2023. On December 16, 2022, the BCUC approved the 2023 delivery rates on an interim and refundable/recoverable basis. Amendments to the applications were filed in February 2023 and PNG expects the BCUC decision on permanent rates for 2023 and 2024 in the second half of 2023.

#### **AUI Generic Cost of Capital Proceeding**

In 2022, the AUC initiated Stage 2 of the GCOC proceeding to establish the approach for setting ROE for 2024 and beyond and to consider whether any changes are required to the cost-of-capital parameters. A decision from the AUC is expected in the second half of 2023.

#### Performance Based Regulation in Alberta

In 2022, the AUC initiated a proceeding for PBR 3 to be effective January 1, 2024. The scope of the proceeding considers parameters from PBR 2 to be retained, modified, removed, or added. A decision from the AUC is expected in the second half of 2023.

### Natural Gas Rebate Program

On March 14, 2023, the Government of Alberta amended the *Utility Commodity Rebate Regulation* that expanded the Natural Gas Rebate Program to a year-round program. The Natural Gas Rebate Program is funded by the Government of Alberta to help consumers manage costs due to volatile natural gas prices. The rebate threshold is an absolute rate cap that will be triggered when the monthly gas cost recovery rate for any of Alberta's three regulated utility providers is above \$6.50 per GJ.

# EEI 2023 General Rate Application

On January 16, 2023, EEI filed its 2024 to 2026 general rate application with the NSUARB for new customer rates effective January 1, 2024 to December 31, 2026. A decision from the NSUARB is expected in the second half of 2023.

# **ENSTAR Rate Application**

On August 1, 2022, ENSTAR filed a rate application with the RCA seeking a permanent revenue increase. A final decision is expected in the first quarter of 2024.

# **CAPITAL PROGRAM GUIDANCE**

Over the 2023 to 2027 time period, TSU expects capital investments of up to \$1.1 billion at its Utilities. The expected capital program includes investments in the recently acquired Alaska Utilities Business, the PNG Reactivation Project and the Salvus to Galloway Project, as well as investments in system betterment projects to maintain the safety and reliability of TSU's utility infrastructure, new business opportunities, technology improvements, and energy transition investments. In 2023, TSU expects capital investments to be in the range of \$200 to \$220 million.

#### **SEASONALITY**

Results for the Utilities segment have a high degree of seasonality associated with them as the second and third quarters usually produce lower net income as a result of warmer weather, lower customer demand, and certain expenses such as depreciation, operating and administrative expenses, and interest expense, which generally increase as a result of rate base growth and are

more evenly distributed throughout the year. These increased costs are normally more than offset in the first and fourth quarters which produce higher net income as a result of colder weather and higher customer demand.

#### SELECTED FINANCIAL INFORMATION

The following tables summarize key financial results:

	Three Months Ende	
		March 31
(\$ millions)	2023	2022
Normalized EBITDA <sup>(1)</sup>	56.8	44.2
Operating income	33.6	32.4
Net income attributable to shareholder	30.1	28.7
Normalized net income <sup>(1)</sup>	27.4	29.3
Total assets	3,255.9	1,754.7
Total long-term liabilities	1,909.2	1,005.7
Net additions to property, plant and equipment	11.9	13.2
Dividends declared	9.3	8.8
Cash from operations	46.4	44.6
Normalized funds from operations <sup>(1)</sup>	46.3	40.1

	Three Mo	onths Ended March 31
(\$ per Common Share, except Common Shares outstanding)	2023	2022
Net income attributable to shareholder - basic and diluted	1.00	0.96
Normalized net income - basic <sup>(1)</sup>	0.91	0.98
Cash from operations	1.55	1.49
Normalized funds from operations <sup>(1)</sup>	1.54	1.34
Weighted average number of Common Shares outstanding - basic (millions)	30.0	30.0

<sup>(1)</sup> Non-GAAP financial measure; see discussion in the "Non-GAAP Financial Measures" section of this MD&A.

The following table summarizes TSU's consolidated results:

	Three Months Ended	
		March 31
(\$ millions)	2023	2022
Revenue	238.3	163.3
Cost of sales	(145.5)	(89.8)
Operating and administrative expense	(50.3)	(29.7)
Accretion expense	(0.1)	(0.1)
Depreciation and amortization expense	(14.3)	(10.2)
Loss from equity investments	(2.1)	(1.1)
Unrealized gain (loss) on risk management contracts	5.7	(0.6)
Other income	1.7	0.6
Foreign exchange gain	0.2	
Operating income	33.6	32.4
Interest expense	(7.7)	(7.4)
Income tax recovery	4.5	3.7
Net income after taxes	30.4	28.7
Net income attributable to non-controlling interests	(0.3)	<u></u>
Net income attributable to shareholder	30.1	28.7

## **Three Months Ended March 31**

Normalized EBITDA for the three months ended March 31, 2023 was \$56.8 million, an increase of \$12.6 million relative to the same period in 2022 primarily due to the acquisition of the Alaska Utilities Business on March 1, 2023, higher approved rates and rate base growth at the Utilities, and colder weather in Alberta compared to the same period in 2022, partially offset by

Thurs Nametha Coded

higher operating and administrative expenses, lower generation from the Bear Mountain Wind Park and the Northwest Hydro Facilities, and warmer weather in Nova Scotia compared to the same period in 2022.

Operating income for the three months ended March 31, 2023 was \$33.6 million, an increase of \$1.2 million relative to the same period in 2022 primarily due to the same factors as the increase in normalized EBITDA as discussed above and an unrealized gain on risk management contracts compared to a loss in the same period in 2022, partially offset by higher depreciation and amortization expense.

Operating and administrative expense for the three months ended March 31, 2023 was \$50.3 million, an increase of \$20.6 million from the same period in 2022 mainly due to the inclusion of the Alaska Utilities Business' operating and administrative expense since March 1, 2023 and transaction costs related to the Alaska Utilities Acquisition.

Depreciation and amortization expense for the three months ended March 31, 2023 was \$14.3 million, an increase of \$4.1 million from the same period in 2022 mainly due to depreciation and amortization expense on assets acquired in the Alaska Utilities Acquisition and a higher PP&E balance at the Utilities.

Interest expense for the three months ended March 31, 2023 was \$7.7 million compared to \$7.4 million in the same period in 2022. The increase of \$0.3 million was mainly due to a higher average debt balance including the assumption of debt from CINGSA, and higher average interest rates, partially offset by a gain on settlement of the deal contingent interest rate swap of \$5.2 million.

Income tax recovery for the three months ended March 31, 2023 was \$4.5 million, compared to \$3.7 million in the same period in 2022. The increase in income tax recovery was primarily due to lower taxable income as a result of transaction costs incurred related to the Alaska Utilities Acquisition, partially offset by lower deductions from the Utilities.

Normalized net income for the three months ended March 31, 2023 was \$27.4 million, a decrease of \$1.9 million relative to the same period in 2022 mainly due to higher depreciation and amortization expense, higher interest expense, and higher normalized income tax expense, partially offset by the same factors as the increase in normalized EBITDA discussed above.

Net income attributable to shareholder for the three months ended March 31, 2023 was \$30.1 million, an increase of \$1.4 million compared to the same period in 2022. The increase was due to the same factors as the increase in operating income discussed above and lower income tax expense, partially offset by higher interest expense.

Normalized funds from operations for the three months ended March 31, 2023 was \$46.3 million, an increase of \$6.2 million relative to the same period in 2022 primarily due to higher normalized EBITDA discussed above, partially offset by higher current income tax and interest expense.

Please refer to the "Liquidity and Capital Resources - Liquidity" section of this MD&A for a discussion of changes in cash from operating activities.

# **RESULTS BY REPORTING SEGMENT**

# Normalized EBITDA by Reporting Segment (1)

		Three	Months Ended
			March 31
(\$ millions)	2023		2022
Utilities	\$ 54.2	\$	42.2
Renewable Energy	1.8		4.5
Corporate	0.8		(2.5)
	\$ 56.8	\$	44.2

<sup>(1)</sup> Non-GAAP financial measure; see discussion in the "Non-GAAP Financial Measures" section of this MD&A.

# Operating Income (Loss) by Reporting Segment

		Ihree	Months Ended
			March 31
(\$ millions)	2023		2022
Utilities	\$ 56.9	\$	33.2
Renewable Energy	(1.1)		1.7
Corporate	(22.2)		(2.5)
	\$ 33.6	\$	32.4

### **UTILITIES SEGMENT REVIEW**

#### Financial results

Three Months Ended March 31 2023 (\$ millions) 2022 Revenue \$ \$ 233.7 157.1 Cost of sales (145.4)(89.7)Operating and administrative expense (35.0)(25.9)Normalized EBITDA from equity investment 0.1 0.1 Other income 8.0 0.6 Normalized EBITDA<sup>(1)</sup> \$ \$ 54.2 42.2 Unrealized gain (loss) on risk management contracts 15.0 (0.6)Depreciation and amortization expense (12.5)(8.4)Foreign exchange gain 0.2 Operating income \$ 56.9 \$ 33.2

# **Operating statistics**

Three Months Ended March 31 2023 2022 Natural gas deliveries - end-use (PJ) 18.2 13.9 Natural gas deliveries - transportation (PJ) 3.8 1.7 Degree day variance from normal - ENSTAR (%)(1)(2) 3.9 Degree day variance from normal - AUI (%)(1) 0.3 (4.2)Degree day variance from normal - EEI (%)(1) (9.0)(4.1)

<sup>(1)</sup> Non-GAAP financial measure; see discussion in the "Non-GAAP Financial Measures" section of this MD&A.

<sup>(1)</sup> A degree day for ENSTAR, AUI and EEI is the cumulative extent to which the daily mean temperature falls below 65 degrees Fahrenheit at ENSTAR, 15 degrees Celsius at AUI and 18 degrees Celsius at EEI. Normal degree days are based on a 10-year rolling average at AUI and EEI. Positive variances from normal lead to increased delivery volumes from normal expectations. Degree day variances do not materially affect the results of PNG, as the BCUC has approved a rate stabilization mechanism for its residential and small commercial customers.

<sup>(2)</sup> Degree day for ENSTAR is calculated from March 1, 2023.

#### **Three Months Ended March 31**

Revenue increased by \$76.6 million for the three months ended March 31, 2023 compared to the same period in 2022 primarily due to the acquisition of the Alaska Utilities Business on March 1, 2023, higher approved rates and rate base growth, colder weather in Alberta compared to the same period in 2022, and flow through of higher gas supply costs to customers, partially offset by warmer weather in Nova Scotia compared to the same period in 2022.

Normalized EBITDA increased by \$12.0 million for the three months ended March 31, 2023 compared to the same period in 2022 primarily due to the acquisition of the Alaska Utilities Business on March 1, 2023, higher approved rates and rate base growth and colder weather in Alberta compared to the same period in 2022, partially offset by warmer weather in Nova Scotia compared to the same period in 2022.

Operating income increased by \$23.7 million for the three months ended March 31, 2023 compared to the same period in 2022, primarily due to the same factors as the increase in normalized EBITDA discussed above and an unrealized gain on risk management contracts compared to a loss in the same period in 2022, partially offset by higher depreciation and amortization expense.

#### RENEWABLE ENERGY SEGMENT REVIEW

#### **Financial results**

Three Months Ended March 31 (\$ millions) 2023 2022 Revenue \$ 4.6 6.2 Cost of sales (0.1)(0.1)Operating and administrative expense (1.5)(1.3)Normalized EBITDA from equity investment (0.3)(1.2)Normalized EBITDA<sup>(1)</sup> \$ \$ 4.5 1.8 Depreciation and amortization expense (1.8)(1.8)Accretion expense (0.1)(0.1)Accretion and depreciation and amortization expense from equity investment (1.0)(0.9)\$ \$ Operating income (1.1)1.7

#### **Operating statistics**

	Three Mo	onths Ended
		March 31
	2023	2022
Bear Mountain Wind Park power sold (GWh)	41.7	58.1
Northwest Hydro Facilities power sold (GWh) <sup>(1)</sup>	2.6	4.8

<sup>(1)</sup> Representing 10 percent of the total power sold by the Northwest Hydro Facilities.

#### **Three Months Ended March 31**

Revenue decreased by \$1.6 million for the three months ended March 31, 2023 compared to the same period in 2022 primarily due to lower revenues at the Bear Mountain Wind Park as a result of lower generation.

Normalized EBITDA decreased by \$2.7 million for the three months ended March 31, 2023 compared to the same period in 2022 primarily due to lower revenues and higher maintenance expense at the Bear Mountain Wind Park, and lower normalized EBITDA from the investment in the Northwest Hydro Facilities.

Operating income decreased by \$2.8 million for the three months ended March 31, 2023 compared to the same period in 2022 due to the same factors as the decrease in normalized EBITDA discussed above.

During the three months ended March 31, 2023, TSU recorded \$2.2 million of loss from its investment in the Northwest Hydro Facilities, compared to \$1.2 million in the same period in 2022. The increase in equity loss was mainly due to lower generation at the Northwest Hydro Facilities compared to the same period in 2022.

<sup>(1)</sup> Non-GAAP financial measure; see discussion in the "Non-GAAP Financial Measures" section of this MD&A.

#### **CORPORATE SEGMENT REVIEW**

Three Months Ended March 31 (\$ millions) 2023 2022 Operating and administrative expense \$ (2.5)(0.1)\$ Other income 0.9 Normalized EBITDA(1) \$ (2.5)8.0 \$ Unrealized loss on risk management contracts (9.3)Transaction costs (13.7)(2.5)Operating loss \$ (22.2)\$

Expenses incurred by the Corporate segment are primarily associated with providing corporate shared services and business development. For the three months ended March 31, 2023, normalized EBITDA was \$0.8 million compared to a loss of \$2.5 million for the three months ended March 31, 2022. The increase in normalized EBITDA for the three months ended March 31, 2023 compared to the same period in 2022 was primarily due to lower costs incurred to support business development activities and higher interest income, partially offset by higher salaries and wages. For the three months ended March 31, 2023, corporate costs of \$3.1 million were allocated to TSU's operating segments compared to \$2.4 million for the same period in 2022.

For the three months ended March 31, 2023, operating loss was \$22.2 million compared to a loss of \$2.5 million for the three months ended March 31, 2022. The increase in operating loss was due to transaction costs of approximately \$13.7 million incurred related to the Alaska Utilities Acquisition and an unrealized loss of \$9.3 million related to the deal contingent forward interest rate swap and the foreign exchange forward contract the Company entered into in connection with the Alaska Utilities Acquisition.

#### SUMMARY OF SELECTED QUARTERLY RESULTS(1)

The following table sets forth unaudited quarterly information for each of the eight quarters from the quarter ended June 30, 2021 to the quarter ended March 31, 2023.

(\$ millions, except per Common Share amounts)	Q1-23	Q4-22	Q3-22	Q2-22
Revenue	238.3	153.8	63.4	84.8
Normalized net income <sup>(2)</sup>	27.4	23.6	(1.4)	(1.2)
Net income attributable to shareholder	30.1	1.9	7.2	(1.4)
Net income attributable to shareholder per Common Share - basic and diluted (\$)	1.00	0.06	0.24	(0.05)
Dividends declared per Common Share (\$) <sup>(3)</sup>	0.3100	0.3100	0.2925	0.2925
(\$ millions, except per Common Share amounts)	Q1-22	Q4-21	Q3-21	Q2-21
Revenue	163.3	130.8	54.6	67.9
Normalized net income <sup>(2)</sup>	29.3	20.9	1.7	3.5
Net income attributable to shareholder	28.7	21.0	2.4	4.0
Net income attributable to shareholder per Common Share - basic and diluted(\$)	0.96	0.70	0.08	0.13
Dividends declared per Common Share (\$) <sup>(3)</sup>	0.2925	0.2925	0.2750	0.2750

<sup>(1)</sup> Amounts may not add due to rounding.

Quarter-over-quarter financial results are impacted by seasonality, weather, planned and unplanned outages, and timing and recognition of regulatory decisions.

Revenue for the Utilities segment is generally the highest in the first and fourth quarters of any given year as the majority of natural gas demand occurs during the winter heating season, which typically extends from November to March. Revenue from the first quarter of 2023 also includes revenue from the Alaska Utilities Business subsequent to March 1, 2023.

<sup>(1)</sup> Non-GAAP financial measure; see discussion in the "Non-GAAP Financial Measures" section of this MD&A.

<sup>(2)</sup> Non-GAAP financial measure; see discussion in the "Non-GAAP Financial Measures" section of this MD&A.

<sup>(3)</sup> TSU declares and pays a quarterly dividend on its Common Shares. Dividends are at the discretion of the board of directors and dividend levels are reviewed periodically, giving consideration to the ongoing sustainable cash flow from operating activities, maintenance and growth capital expenditures, and debt repayment requirements of TSU.

Net income attributable to shareholder is affected by non-cash items such as deferred income tax, depreciation and amortization expense, accretion expense, impairment, gains and losses on risk management contracts, and gains or losses on the sale of assets. For these reasons, net income may not necessarily reflect the same trends as revenue. In addition, the equity investment in the Northwest Hydro Facilities is impacted by seasonal precipitation, which creates periods of high river flow, typically during May through October of any given year. The following also resulted in variances to net income attributable to shareholder during the periods noted:

- Inclusion of net income from the Alaska Utilities Business subsequent to March 1, 2023;
- After-tax gain on settlement of the deal contingent interest rate swap of \$3.9 million in the first guarter of 2023; and
- After-tax transaction costs of \$9.2 million incurred in the first quarter of 2023 and \$4.4 million incurred throughout 2022 related to the Alaska Utilities Acquisition.

#### LIQUIDITY AND CAPITAL RESOURCES

### Liquidity

The Company's primary sources of liquidity are cash flow from operations and debt additions. The Company's cash requirements include funding for capital expenditures and working capital, servicing and repaying long-term debt, and dividend payments. The Company's sources and uses of cash are further discussed below:

		Three	Months Ended
			March 31
(\$ millions)	2023		2022
Cash from operations	\$ 46.4	\$	44.6
Cash used in investing activities	(1,076.7)		(23.4)
Cash from (used in) financing activities	1,052.0		(13.8)
Increase in cash and cash equivalents and restricted cash	\$ 21.7	\$	7.4

#### Cash from operations

During the three months ended March 31, 2023, cash from operations increased by \$1.8 million as compared to the same period in 2022 primarily due to higher cash earnings and a favourable variance from changes in operating assets and liabilities. The favourable variance in changes in operating assets and liabilities were mainly due to the addition of the Alaska Utilities Business' operating assets and liabilities.

#### Investing activities

During the three months ended March 31, 2023, cash used in investing activities increased by \$1,053.3 million as compared to the same period in 2022 primarily due to the Alaska Utilities Acquisition.

See also the "Capital Expenditures" section of this MD&A.

#### Financing activities

During the three months ended March 31, 2023, cash from financing activities increased by \$1,065.8 million as compared to the same period in 2022 primarily due to the issuance of long-term debt and equity contributions from shareholder in relation to the Alaska Utilities Acquisition, partially offset by an increase in dividends paid.

# **Working Capital**

	March 31,	December 31,
(\$ millions except current ratio)	2023	2022
Current assets	\$ 316.7	\$ 143.0
Current liabilities	223.0	230.1
Working capital (deficiency)	\$ 93.7	\$ (87.1)
Working capital ratio	1.42	0.62

The variation in the working capital was primarily due to an increase in cash held, accounts receivable and inventory, partially offset by an increase in accounts payable. TSU's working capital will fluctuate in the normal course of business, and the working capital deficiency will be funded using cash flow from operations and available credit facilities as required.

#### **Capital Resources**

The Company's objective for managing capital is to maintain its investment grade credit rating, ensure adequate liquidity, maximize the profitability of its existing assets and grow its business through prudent capital investments which ultimately add to the utilities' rate base, and enhance returns to its shareholder. The Company's capital resources are comprised of short-term and long-term debt (including the current portion).

The use of debt or equity funding is based on TSU's capital structure, which is determined by considering the norms and risks associated with operations and cash flow stability and sustainability.

	ı	March 31,	De	ecember 31,
(\$ millions, except where noted)		2023		2022
Short-term debt	\$	18.0	\$	41.5
Current portion of long-term debt		33.4		25.9
Long-term debt <sup>(1)</sup>		1,308.0		796.5
Total debt		1,359.4		863.9
Less: cash and cash equivalents		(25.5)		(5.1)
Net debt <sup>(2)</sup>	\$	1,333.9	\$	858.8
Total equity		1,346.7		631.7
Total capitalization	\$	2,680.6	\$	1,490.5
Net debt-to-total capitalization <sup>(2)</sup> (%)		49.8		57.6

<sup>(1)</sup> Net of debt issuance costs of \$7.3 million as of March 31, 2023 (December 31, 2022 - \$3.2 million).

As at March 31, 2023, TSU's total debt primarily consisted of outstanding MTNs of \$950 million (December 31, 2022 - \$750 million), AUHI Notes of US\$165 million (December 31, 2022 - \$nil), CINGSA long-term debt of US\$44.5 million (December 31, 2022 - \$nil), PNG debentures of \$22.0 million (December 31, 2022 - \$22.0 million) and \$110.7 million drawn under other bank credit facilities (December 31, 2022 - \$94.8 million). In addition, TSU had \$8.0 million of letters of credit issued (December 31, 2022 - \$10.7 million).

TSU's earnings interest coverage for the rolling 12 months ended March 31, 2023 was 2.1 times (12 months ended March 31, 2022 - 2.9 times).

<sup>(2)</sup> Non-GAAP financial measure; see discussion in the "Non-GAAP Financial Measures" section of this MD&A.

#### **Credit Facilities**

The Company funds its long and short term borrowing requirements with credit facilities as follows:

		Drawn at		Drawn at
(\$ millions)	Borrowing capacity	March 31, 2023	Dec	ember 31, 2022
Canadian syndicated revolving credit facility <sup>(1)</sup>	\$ 235.0	\$ _	\$	28.2
U.S. syndicated revolving credit facility <sup>(2)(3)</sup>	203.0	67.7		
Operating credit facility <sup>(4)</sup>	60.0	20.9		44.6
PNG committed credit facility <sup>(5)</sup>	25.0	25.0		25.0
PNG operating credit facility <sup>(6)</sup>	25.0	5.1		7.7
	\$ 548.0	\$ 118.7	\$	105.5

- (1) On September 28, 2022, the Company amended the facility to increase the borrowing capacity to \$235 million and extended the maturity date to September 28, 2026. Borrowing options under this facility include Canadian prime rate-based loans, U.S. base rate loans, bankers' acceptances and Secured Overnight Financing Rate ("SOFR") loans. Borrowings against this credit facility bear fees and interest at rates relevant to the nature of the draw made and the Company's credit rating. There are no mandatory repayments prior to maturity under this facility. The facility has covenants customary for these types of facilities, which must be met at each quarter end. The Company has complied with all financial covenants each quarter since the establishment of this facility.
- (2) On December 16, 2022 the Company entered into a definitive credit agreements establishing the US\$150 million unsecured syndicated revolving credit facility. The facility became effective on March 1, 2023 with the acquisition of the Alaska Utilities Business. The credit facility matures on March 1, 2026. Borrowing options under this facility include Canadian prime rate-based loans, U.S. base rate loans, bankers' acceptances and SOFR loans. Borrowings against this credit facility bear interest at rates relevant to the nature of the draw made and the Company's credit rating. There are no mandatory repayments prior to maturity under this facility. The facility has covenants customary for these types of facilities, which must be met at each quarter end. The Company has complied with all financial covenants each quarter since the establishment of this facility.
- (3) Borrowing capacity was converted at the March 31, 2023 U.S./Canadian dollar month-end exchange rate.
- (4) On September 28, 2022, the Company amended the facility to increase the borrowing capacity to \$60 million. Borrowings under this facility are due on demand. Borrowing options under this facility include overdraft, letters of credit, Canadian prime rate-based loans, U.S. base rate loans, bankers' acceptances and SOFR loans. Borrowings on this credit facility bear fees and interest at rates relevant to the nature of the draw made and the Company's credit rating. This facility is used to fund overdraft amounts and to issue letters of credit. As at March 31, 2023 a total of \$2.9 million (December 31, 2022 \$5.6 million) in letters of credit were issued and are outstanding. This facility has covenants customary for these types of facilities, which must be met at each quarter end. The Company has complied with all financial covenants each quarter since the establishment of this facility.
- (5) PNG has \$55 million of revolving credit facilities maturing on May 4, 2023, \$30 million of which is with the Company and \$25 million of which is with a Canadian chartered bank. The \$25 million external facility is used to support PNG's capital spending program. Borrowings under the external facility are available by way of bankers' acceptances bearing interest at the three-month bankers' acceptance rate plus a spread and subject to stand-by fees. Interest and stand-by costs are due monthly. Optional repayments are allowed without penalty and there is no mandatory repayment prior to maturity. The facilities have covenants customary for these types of facilities, which must be met at each quarter end. PNG has been in compliance with all financial covenants each quarter since the establishment of these facilities.
- (6) PNG has a \$25 million operating credit facility with a Canadian chartered bank. The operating line is available for working capital purposes through cash draws in the form of prime-rate advances or bankers' acceptances and the issuance of letters of credit and is collateralized by a charge on PNG's accounts receivable and inventories. As at March 31, 2023, \$5.1 million (December 31, 2022 \$5.1 million) of letters of credit were issued and outstanding under this facility.

The following table summarizes the Company's primary financial covenants as defined by the credit facility agreements:

	Debt covenant	As at
Ratios	Requirements	March 31, 2023
Bank debt-to-capitalization <sup>(1)(2)</sup>	not greater than 65 percent	49.4%

- (1) Calculated in accordance with the Company's credit facility agreements, which are available on SEDAR at www.sedar.com.
- (2) Estimated, subject to final adjustments.

# **Base Shelf Prospectus**

On January 4, 2023, the Company filed a \$1.0 billion base shelf prospectus. The purpose of the base shelf prospectus is to facilitate timely offerings of certain types of future public debt and/or equity issuances during the 25-month period that the base shelf prospectus remains effective. As at March 31, 2023, \$800 million was available under the base shelf prospectus.

#### **CAPITAL EXPENDITURES**

			•	Three Months March 3				Three Months March 3	
(\$ millions)	 wable nergy	ι	<b>Jtilities</b>	Corporate	Total	 wable nergy	Utilities	Corporate	Total
Capital expenditures:									
PP&E	\$ _	\$	11.9 \$	— \$	11.9	\$ — \$	13.3	\$ -\$	13.3
Intangible assets	_		1.5	_	1.5	_	0.4	_	0.4
Capital expenditures	_		13.4	_	13.4	_	13.7	_	13.7
Disposals:									
PP&E	_		_	_	_	_	(0.1)	_	(0.1)
Net capital expenditures	\$ _	\$	13.4 \$	— \$	13.4	\$ —\$	13.6	\$ -\$	13.6

Capital expenditures for the three months ended March 31, 2023 were \$13.4 million, which is consistent with capital expenditures of \$13.7 million during the three months ended March 31, 2022.

#### **RISK MANAGEMENT**

TSU is exposed to various market risks in the normal course of operations that could impact earnings and cash flows. The Board of Directors provides oversight of the Company's risk management activities.

On May 26, 2022, in connection with the Alaska Utilities Acquisition, the Company entered into a US\$100 million deal contingent forward starting interest rate swap at a swap rate of 2.80 percent in order to hedge a part of the interest rate exposure related to future long-term debt financing. The interest rate swap settled on closing of the Alaska Utilities Acquisition and the Company recorded a gain of \$5.2 million as a reduction to interest expense during the three months ended March 31, 2023. Prior to the settlement of the interest rate swap, an unrealized loss of \$8.4 million was recorded in income during the three months ended March 31, 2023.

In February 2023, the Company entered into a foreign exchange swap contract to sell US\$100 million for 1.3386 Canadian per U.S. dollar in order to hedge a part of the foreign currency exposure related to the Alaska Utilities Business. On closing of the Alaska Utilities Acquisition, the Company designated this derivative as a hedge of its U.S. subsidiaries. For the three months ended March 31, 2023, the Company recorded an after-tax unrealized gain of \$0.4 million in other comprehensive income. Prior to the designation of the derivative as a net investment hedge, an unrealized loss of \$0.9 million was recorded in income during the three months ended March 31, 2023.

Please also see note 12 to the Interim Financial Statements for further details on the Company's financial instruments.

## SHARE INFORMATION

	As at May 3, 2023
Issued and outstanding	
Common Shares	30,000,000

#### ADOPTION OF NEW ACCOUNTING STANDARDS

On January 1, 2023, TSU adopted FASB issued ASU No. 2016-13 "Financial Instruments – Credit Losses: Measurement of Credit Losses on Financial Instruments" which requires the Company to measure all expected losses for financial assets based on historical experience, current conditions, and reasonable and supportable forecasts. TSU adopted the guidance using a modified retrospective transition approach and recognized a cumulative effect adjustment of \$0.1 million to retained earnings. TSU has not restated comparative financial information.

#### **FUTURE CHANGES IN ACCOUNTING PRINCIPLES**

The Company has assessed the impact of all Accounting Standards Updates issued by FASB and determined that they are either not expected to have a material impact on the Company's financial statements or not applicable to the Company.

#### **OFF-BALANCE SHEET ARRANGEMENTS**

The Company has guaranteed payment for certain commitments on behalf of its subsidiaries as further described below. The primary obligations guaranteed by the Company have been included in the Company's balance sheet and commitments note in the Consolidated Financial Statements.

In October 2014, EEI entered into a throughput service contract with Enbridge Inc. for the use of the expansion of its Algonquin Gas Transmission and Maritimes & Northeast Pipeline systems. The contract commenced on October 1, 2020 and will expire 15 years thereafter. The Company issued two guarantees with an aggregate maximum liability of US\$91.7 million, guaranteeing EEI's payment obligations under the throughput service contract with Enbridge Inc.

The Company, through EEI, has other agreements in place with natural gas distributors, wholesale gas marketers and financial institutions for the purchase and transportation of natural gas and by-products thereof including forward or other financial settled contracts. As at March 31, 2023, the Company had guarantees with an aggregate maximum of US\$70.0 million and \$3.3 million guaranteeing EEI's payment under those agreements.

On October 22, 2018, the Company issued a guarantee with a maximum liability of \$0.3 million related to the land tenure and the right of way for permanent access and power line access at Bear Mountain Wind Park.

On March 1, 2023, the Company issued a guarantee with a maximum liability of US\$0.5 million related to Alaska Pipeline Company, LLC's performance obligations under certain of its pipeline easements.

# DISCLOSURE CONTROLS AND PROCEDURES ("DC&P") AND INTERNAL CONTROL OVER FINANCIAL REPORTING ("ICFR")

The Company is a "Venture Issuer" under applicable Canadian securities regulations for certain purposes. As such, the Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO") are not required to certify the design and evaluation of the Company's DC&P and ICFR under National Instrument 52-109 – *Certification of Disclosure in Issuers' Annual and Interim Filings*. However, the CEO and CFO have reviewed the Interim Financial Statements and this MD&A. Based on their knowledge and exercise of reasonable diligence, they have concluded that these documents fairly present in all material respects the financial condition, financial performance and cash flows of the Company as at the date of and for the periods presented.

#### **NON-GAAP FINANCIAL MEASURES**

This MD&A contains references to certain financial measures used by the Company that do not have a standardized meaning prescribed by U.S. GAAP and may not be comparable to similar measures presented by other entities. Readers are cautioned that these non-GAAP measures should not be construed as alternatives to other measures of financial performance calculated in accordance with U.S. GAAP. The non-GAAP measures and their reconciliation to U.S. GAAP financial measures are shown below. These non-GAAP measures provide additional information that management believes is meaningful in describing the Company's operational performance, liquidity and capacity to fund dividends, capital expenditures, and other investing activities. The specific rationale for, and incremental information associated with, each non-GAAP measure is discussed below.

References to normalized EBITDA, normalized net income, normalized net income per share, normalized funds from operations, normalized funds from operations per share, net debt and net debt to total capitalization throughout this MD&A have the meanings as set out in this section.

#### Normalized EBITDA

	THI GO MIGHTING E			maio Enaca
				March 31
(\$ millions)		2023		2022
Normalized EBITDA	\$	56.8	\$	44.2
Add (deduct):				
Foreign exchange gain		0.2		_
Unrealized gain (loss) on risk management		5.7		(0.6)
Accretion expense		(0.1)		(0.1)
Depreciation and amortization expense		(14.3)		(10.2)
Accretion and depreciation and amortization expense from equity investment		(1.0)		(0.9)
Transaction costs		(13.7)		_
Operating income	\$	33.6	\$	32.4

Normalized EBITDA is a measure of the Company's operating profitability prior to how business activities are financed, assets are amortized, or earnings are taxed. Normalized EBITDA is calculated using operating income adjusted for depreciation and amortization expense, accretion expenses, foreign exchange gain (loss), unrealized gain (loss) on risk management contracts, and other typically non-recurring items, such as the transaction costs associated with the Alaska Utilities Acquisition. Normalized EBITDA is frequently used by investors in the evaluation of entities within the industry as it excludes items that can vary substantially between entities depending on the accounting policies chosen, the book value of assets and the capital structure.

Normalized EBITDA as presented should not be viewed as an alternative to operating income or other measures of income calculated in accordance with U.S. GAAP as an indicator of performance.

#### Normalized Net Income and Normalized Net Income per Share

	Ihr	ee Mon	ths Ended
			March 31
(\$ millions)	2023		2022
Normalized net income	\$ 27.4	\$	29.3
Add (deduct) after-tax:			
Unrealized gain (loss) on risk management	8.0		(0.6)
Transaction costs	(9.2)		_
Gain on settlement of deal contingent interest rate swap	3.9		_
Net income attributable to shareholder	\$ 30.1	\$	28.7

Normalized net income represents net income attributable to shareholder adjusted for after tax impact of unrealized gain (loss) on risk management contracts and other typically non-recurring items, such as the transaction costs associated with the Alaska Utilities Acquisition. Normalized net income per share is calculated by dividing normalized net income by the weighted average number of common shares. This measure is presented in order to enhance the comparability of results, as it reflects the underlying performance of the Company.

Normalized net income and normalized net income per share as presented should not be viewed as an alternative to net income attributable to shareholder or other measures of income calculated in accordance with U.S. GAAP as an indicator of performance.

Three Months Ended

Tland a NA and the a Constant

#### Normalized Funds from Operations and Normalized Funds from Operations per Share

Three Months Ended March 31 2023 2022 (\$ millions) Normalized funds from operations \$ 46.3 \$ 40.1 Add (deduct): Transaction costs (13.7)Gain on settlement of deal contingent interest rate swap 5.2 4.5 Changes in operating assets and liabilities 8.6 Cash from operations \$ 46.4 \$ 44.6

Normalized funds from operations is used to assist management and investors in analyzing the liquidity of the Company without regard to changes in operating assets and liabilities in the period as well as other non-operating related income and expenses, such as the transaction costs associated with the Alaska Utilities Acquisition. Management uses this measure to understand the ability to generate funds for use in investing and financing activities.

Normalized funds from operations per share is calculated by dividing normalized funds from operations by the weighted average number of common shares.

Normalized funds from operations and normalized funds from operations per share as presented should not be viewed as an alternative to cash from operations or other cash flow measures calculated in accordance with U.S. GAAP as an indicator of liquidity.

#### Net Debt and Net Debt to Total Capitalization

Net debt and net debt to total capitalization are used by the Company to monitor its capital structure and financing requirements. It is also used as a measure of the Company's overall financial strength. Net debt is defined as short-term debt, plus current and long-term portions of long-term debt, less cash and cash equivalents. Total capitalization is defined as net debt plus shareholders' equity. Additional information regarding these non-GAAP measures can be found under the "Liquidity and Capital Resources – Capital Resources" section of this MD&A.

#### **DEFINITIONS**

AUC Alberta Utilities Commission

BCUC British Columbia Utilities Commission

GCOC Generic Cost of Capital

GJ Gigajoule GWh Gigawatt hour

MMBtu Metric million British thermal unit

MTN Medium-term note

MW Megawatt

NSUARB Nova Scotia Utility and Review Board
PBR Performance-Based Regulation
PJ Petajoule; one million gigajoules
PP&E Property, plant and equipment
RCA Regulatory Commission of Alaska

# **ABOUT TSU**

TSU is a North American company with natural gas distribution, transmission and storage utilities and renewable power generation assets. TSU serves approximately 287,000 customers across Canada and the United States, delivering lower carbon energy, safely and reliably. For more information visit: <a href="https://www.trisummit.ca">www.trisummit.ca</a>.

# Condensed Consolidated Balance Sheets (unaudited)

		March 31,	De	ecember 31,
As at (\$ millions)		2023		2022
ASSETS				
Current assets				
Cash and cash equivalents (note 16)	\$	25.5	\$	5.1
Accounts receivable, net of allowances		182.5		112.1
Inventory (note 5)		85.5		4.9
Restricted cash holdings from customers (note 16)		1.2		_
Regulatory assets		6.8		5.4
Risk management contracts asset (note 12)		0.3		9.0
Prepaid expenses and other current assets		14.9		6.5
		316.7		143.0
Property, plant and equipment		1,788.9		1,211.8
Intangible assets		41.6		37.9
Goodwill (note 6)		670.0		119.1
Regulatory assets		270.6		254.5
Risk management contracts assets (note 12)		11.3		4.2
Other long-term assets		46.5		34.7
Investments accounted for by the equity method		110.3		112.2
	\$	3,255.9	\$	1,917.4
LIABILITIES AND SHAREHOLDER'S EQUITY				
Current liabilities				
Accounts payable and accrued liabilities	\$	157.1	\$	118.8
Short-term debt (note 7)	*	18.0	•	41.5
Current portion of long-term debt (note 8)		33.4		25.9
Customer deposits		8.1		10.9
Regulatory liabilities		4.3		14.9
Risk management contracts liabilities (note 12)		_		15.2
Other current liabilities		2.1		2.9
		223.0		230.1
Long-term debt (note 8)		1,308.0		796.5
Asset retirement obligations		9.9		5.5
Deferred income taxes (note 11)		170.7		169.2
Regulatory liabilities		168.0		62.4
Lease liabilities		12.0		11.3
Risk management liabilities (note 12)		0.4		_
Future employee obligations (note 13)		17.2		10.7
· · · · · · · · · · · · · · · · · · ·	\$	1,909.2	\$	1,285.7

	March 31,	De	ecember 31,
As at (\$ millions)	2023		2022
Shareholder's equity			
Common shares, no par value, unlimited shares authorized;			
March 31, 2023 and December 31, 2022 - 30 million shares	321.0		321.0
issued and outstanding			
Contributed surplus (note 14)	731.2		100.0
Retained earnings	230.7		210.0
Accumulated other comprehensive income (note 9)	7.1		0.7
Total shareholder's equity	\$ 1,290.0	\$	631.7
Non-controlling interests	56.7		
Total equity	1,346.7		631.7
	\$ 3,255.9	\$	1,917.4

Commitments, contingencies and guarantees *(note 15)* Subsequent events *(note 19)* 

# Condensed Consolidated Statements of Income (unaudited)

	Three month				
			March 31		
(\$ millions)	2023		2022		
REVENUE (note 10)	\$ 238.3	\$	163.3		
EXPENSES					
Cost of sales, exclusive of items shown separately	145.5		89.8		
Operating and administrative	50.3		29.7		
Accretion	0.1		0.1		
Depreciation and amortization	14.3		10.2		
	210.2		129.8		
Loss from equity investments	(2.1)		(1.1)		
Unrealized (loss) gain on risk management contracts (note 12)	5.7		(0.6)		
Other income	1.7		0.6		
Foreign exchange gain	0.2				
Operating income	33.6		32.4		
Interest expense					
Short-term debt	(0.1)		(0.1)		
Long-term debt	(7.6)		(7.3)		
Income before income taxes	25.9		25.0		
Income tax recovery (expense) (note 11)					
Current	(1.7)		2.8		
Deferred	6.2		0.9		
Net income after taxes	\$ 30.4	\$	28.7		
Net income attributable to non-controlling interests	(0.3)		_		
Net income attributable to shareholder	\$ 30.1	\$	28.7		

# Condensed Consolidated Statements of Comprehensive Income

(unaudited)

Three months ended March 31 (\$ millions) 2023 2022 Net income after taxes \$ 30.4 28.7 Other comprehensive income (loss) (OCI), net of taxes Foreign currency translation adjustment 6.0 Unrealized gain on net investment hedge (note 12) 0.4 Other comprehensive income, net of taxes 6.4 Comprehensive income attributable to non-controlling interest (0.3)Comprehensive income attributable to shareholder \$ \$ 28.7 36.5

# Condensed Consolidated Statements of Changes in Equity (unaudited)

		Three month			
				March 31	
(\$ millions)		2023		2022	
Common shares					
Balance, beginning of period	\$	321.0	\$	321.0	
Balance, end of period	\$ \$	321.0	\$	321.0	
balance, end of period	Ψ	321.0	φ	321.0	
Contributed surplus					
Balance, beginning of period	\$	100.0	\$	100.0	
Contributions from shareholder (notes 4 and 14)		631.2		_	
Balance, end of period	\$	731.2	\$	100.0	
Retained earnings					
Balance, beginning of period	\$	210.0	\$	209.0	
Adoption of ASU No. 2016-13 (note 3)		(0.1)		_	
Net income attributable to shareholder		30.1		28.7	
Common share dividends		(9.3)		(8.8)	
Balance, end of period	\$	230.7	\$	228.9	
Accumulated other comprehensive income (loss) (AOCI)					
Balance, beginning of period	\$	0.7	\$	(1.7)	
Other comprehensive income		6.4			
Balance, end of period	\$	7.1	\$	(1.7)	
Total shareholder's equity	\$	1,290.0	\$	648.2	
N					
Non-controlling interests			_		
Balance, beginning of period	\$		\$		
Acquisition of non-controlling interest (note 4)		56.4		_	
Net income attributable to non-controlling interests		0.3	_		
Balance, end of period	\$	56.7	\$		
Total equity	\$	1,346.7	\$	648.2	

# Condensed Consolidated Statements of Cash Flows (unaudited)

		Three m		nonths ended	
				March 31	
(\$ millions)		2023		2022	
Cash from operations					
Net income after taxes	\$	30.4	\$	28.7	
Items not involving cash:					
Depreciation and amortization expense		14.3		10.2	
Accretion expense		0.1		0.1	
Deferred income tax recovery (note 11)		(6.2)		(0.9)	
Loss from equity investments		2.1		1.1	
Unrealized loss (gain) on foreign exchange contracts (note 12)		(5.7)		0.6	
Other		2.8		0.3	
Changes in operating assets and liabilities (note 16)		8.6		4.5	
	\$	46.4	\$	44.6	
Investing activities					
Investing activities		(24.0)		(24.0)	
Additions to property, plant and equipment		(24.0)		(21.8)	
Additions to intangible assets		(0.2)		(1.7)	
Proceeds from disposition of assets, net of transaction costs		(0.0)		0.1	
Contributions to equity investments		(0.2)		_	
Acquisition of the Alaska Utilities Business, net of cash and restricted cash acquired (note 4)	\$	(1,052.3) (1,076.7)	\$	(23.4)	
		(1,01011)	Ψ	(20.1)	
Financing activities					
Net repayment of short-term debt		(23.5)		_	
Net repayment of bankers' acceptances		(28.1)		(5.0)	
Issuance of long-term debt, net of debt issuance costs		486.7		_	
Repayment of long-term debt		(4.8)		_	
Contributions from shareholder (note 14)		631.2		_	
Finance lease principal repayment		(0.2)		_	
Common share dividends		(9.3)		(8.8)	
	\$	1,052.0	\$	(13.8)	
Change in cash and cash equivalents and restricted cash		21.7		7.4	
Effect of exchange rate changes on cash and cash equivalents and restricted cash		(0.1)		_	
Cash and cash equivalents and restricted cash, beginning of period		5.1		5.9	
Cash and cash equivalents and restricted cash, end of period (note 16)	\$	26.7	\$	13.3	

# Notes to the Condensed Interim Consolidated Financial Statements

(unaudited)

(Tabular amounts and amounts in footnotes to tables are in millions of Canadian dollars, unless otherwise indicated.)

#### 1. OVERVIEW OF THE COMPANY

TriSummit Utilities Inc. ("TSU" or the "Company") is incorporated under the *Canada Business Corporations Act* and its registered office and principal place of business is in Calgary, Alberta. TSU is a wholly owned subsidiary of TriSummit Cycle Inc., a company in which the Public Sector Pension Investment Board indirectly holds a majority economic interest and Alberta Investment Management Corporation holds a minority economic interest.

The Company owns and operates rate-regulated distribution and transmission utility businesses through its wholly owned subsidiaries ENSTAR Natural Gas Company, LLC and Alaska Pipeline Company, LLC, in Alaska, Apex Utilities Inc. ("AUI") in Alberta, Pacific Northern Gas Ltd. ("PNG") and Pacific Northern Gas (N.E.) Ltd. ("PNG(N.E.)") in British Columbia and Eastward Energy Incorporated (formerly Heritage Gas Limited) ("EEI") in Nova Scotia. The Company also owns a 65 percent indirect interest in an Alaska regulated storage facility owned by Cook Inlet Natural Gas Storage Alaska, LLC ("CINGSA"), the Bear Mountain Wind Park, and an approximately 10 percent indirect interest in the Northwest Hydro Facilities.

#### 2. BASIS OF PRESENTATION

#### **Basis of Preparation**

These condensed interim consolidated financial statements ("Financial Statements") have been prepared by management in accordance with United States Generally Accepted Accounting Principles ("U.S. GAAP").

Pursuant to National Instrument 52-107, "Acceptable Accounting Principles and Auditing Standards" ("NI 52-107"), U.S. GAAP reporting is permitted by Canadian securities laws for companies subject to reporting obligations under U.S. securities laws. However, given that the Company is not subject to such reporting obligations and could not therefore rely on the provisions of NI 52-107 to that effect, the Company sought and obtained exemptive relief from the securities regulators in Alberta and Ontario to permit it to prepare its financial statements in accordance with U.S. GAAP. The exemption will terminate on the earlier of (a) January 1, 2027; (b) the date upon which the Company ceases to have activities subject to rate regulation, and (c) the first day of the Company's financial year that commences on or following the later of (i) the effective date prescribed by the International Accounting Standards Board ("IASB") for the mandatory application of a standard within International Financial Reporting Standards specific to entities with activities subject to rate regulation and (ii) two years after the IASB publishes the final version of a mandatory rate regulated standard.

In January 2021, IASB published the exposure draft *Regulatory Assets and Liabilities*, which would be applicable to entities with rate regulated activities. The effective date for mandatory application of the eventual final standard, if any, is not yet determinable and the Company continues to monitor the developments of the exposure draft and determine the potential impacts to the Company's financial statements.

#### **Principles of Consolidation**

The Financial Statements include the accounts of the Company and its direct and indirect majority-owned subsidiaries, including, without limitation: Alaska Utility Holdings Inc. ("AUHI"), TSU USA Holdings Inc. ("TSUH"), TriSummit Utility Group Inc., Bear Mountain Wind Limited Partnership, TriSummit Canadian Energy Holdings Ltd., ENSTAR Natural Gas Company, LLC, Alaska Pipeline Company, LLC, PNG, AUI, EEI and CINGSA. To the extent there are interests owned by other parties, these interests are included in non-controlling interests. The Financial Statements also include investments in Northwest Hydro Limited Partnership ("Coast LP"), Inuvik Gas Ltd., and NGIF Cleantech Ventures Limited Partnership ("NGIF"), which are accounted for using the equity method. Intercompany transactions and balances are eliminated. Investments in unconsolidated companies that the Company has significant influence over, but not control, are accounted for using the equity method. In addition, the

Company uses the equity method of accounting for investments in limited partnership interests in which it has more than a minor interest or influence over the partnership's operating and financial policies.

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **USE OF ESTIMATES AND MEASUREMENT UNCERTAINTY**

The preparation of these Financial Statements in accordance with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of revenues, expenses, assets, and liabilities and the reported amounts of revenue and expenses during the period. Key areas where management has made complex or subjective judgments, when matters are inherently uncertain, include but are not limited to: revenue recognition, credit loss estimates, depreciation and amortization rates, determination of the classification, term and incremental borrowing rate for leases, fair value of asset retirement obligations, fair value of property, plant and equipment and goodwill for impairment assessments, fair value of financial instruments, provisions for income taxes, assumptions used to measure employee future benefits, provisions for contingencies, and carrying value of regulatory assets and liabilities. Certain estimates are necessary for the regulatory environment in which the Company operates, which often require amounts to be recorded at estimated values until these amounts are finalized pursuant to regulatory decisions or other regulatory proceedings. By their nature, these estimates are subject to measurement uncertainty and may impact the consolidated financial statements of future periods.

#### SIGNIFICANT ACCOUNTING POLICIES

Except as noted below, these condensed interim consolidated financial statements have been prepared following the same accounting policies and methods as those used in preparing the Company's 2022 annual audited consolidated financial statements.

#### ADOPTION OF NEW ACCOUNTING STANDARDS

On January 1, 2023, TSU adopted FASB issued ASU No. 2016-13 "Financial Instruments – Credit Losses: Measurement of Credit Losses on Financial Instruments" which requires the Company to measure all expected losses for financial assets based on historical experience, current conditions, and reasonable and supportable forecasts. TSU adopted the guidance using a modified retrospective transition approach and recognized a cumulative effect adjustment of \$0.1 million to retained earnings. TSU has not restated comparative financial information.

# **FUTURE CHANGES IN ACCOUNTING PRINCIPLES**

The Company has assessed the impact of all Accounting Standards Updates issued by FASB and determined that they are either not expected to have a material impact on the Company's financial statements or not applicable to the Company.

# 4. ACQUISITION OF THE ALASKA UTILITIES BUSINESS

On March 1, 2023, AUHI, a subsidiary of the Company, completed the acquisition of a 100 percent interest in ENSTAR Natural Gas Company, LLC, Alaska Pipeline Company, LLC, and Norstar Pipeline Company, Inc. (collectively, "ENSTAR"), and a 65 percent indirect interest in CINGSA (collectively, the "Alaska Utilities Business") from a subsidiary of AltaGas Ltd., in an all cash transaction valued at approximately US\$800 million, before customary post-closing adjustments (the "Alaska Utilities Acquisition"). As at February 28, 2023, CINGSA had approximately US\$45 million (approximately US\$29 million proportionate share) of outstanding senior notes which remain in place.

The Alaska Utilities Acquisition was financed using: (i) US\$471 million (\$631.2 million) of equity; (ii) net proceeds from the private placement offering of senior unsecured notes in three series totaling US\$165 million (see note 6); (iii) partial net proceeds of

US\$100 million (\$135 million) from the medium-term notes ("MTNs") issued in January 2023 (see note 6); and (iv) borrowings from the Company's credit facilities.

ENSTAR is the largest gas utility in the State of Alaska, servicing approximately 60 percent of the State's population, with approximately 152,000 customers and 3,626 miles of transmission and distribution pipeline. CINGSA, located in Kenai, Alaska, is the only commercial, state regulated gas storage facility in Alaska and is fully contracted.

The majority of the Alaska Utilities Business is subject to the rate-setting authority of the Regulatory Commission of Alaska and is accounted for pursuant to the accounting guidance for regulated operations under U.S. GAAP. Preliminary fair values of the net assets acquired subject to the rate-setting process approximate their carrying values.

The transaction constitutes a business acquisition and accordingly has been accounted for using the acquisition method of accounting. The excess of the purchase price over estimated fair values of net assets acquired has been recognized as goodwill at the acquisition date of March 1, 2023. The goodwill reflects the amount paid for access to rate-regulated assets, net income and future cash flows, opportunities for growth, and an improved earnings risk profile. The goodwill recognized as part of this transaction is deductible for income tax purposes.

The following table summarizes the allocation of the purchase consideration to the net assets acquired based on their fair values, using the March 1, 2023 exchange rate of \$1.00 USD equals \$1.3612 CAD. Certain assets and liabilities have been measured on a provisional basis. If new facts and circumstances are obtained within one year from the date of acquisition that existed at the date of acquisition, any identified adjustments to the below amounts or additional provisions that existed at the date of acquisition, may result in a revision to the accounting for the acquisition.

	March 31
As at	2023
Purchase Consideration	\$ 1,065.9
Fair Value assigned to net assets:	
Current assets	190.5
Property, plant and equipment	577.1
Intangible assets	5.3
Regulatory assets	13.8
Other long-term assets	10.2
Current liabilities	(64.7)
Long-term debt	(55.6)
Regulatory liabilities	(96.9)
Other long-term liabilities	(11.3)
Non-controlling interest	(56.4)
Fair values of net assets required	512.0
Goodwill	\$ 553.9

Goodwill is subject to an annual assessment for impairment at the reporting unit level.

The following supplemental unaudited, pro forma consolidated financial information for the three months ended March 31, 2023 and 2022 gives effect to the Alaska Utilities Acquisition as if it had closed on January 1, 2022. This pro forma information is presented for information purposes only and does not purport to be indicative of the results that would have occurred had the Alaska Utilities Acquisition taken place at the beginning of 2022, nor is it indicative of the results that may be expected in future periods. Pro forma net income attributable to shareholder excludes all non-recurring acquisition-related expenses which includes the after-tax impact of realized and unrealized gains and losses related to certain financial instruments entered into in relation to the Alaska Utilities Acquisition (see note 12) and the after-tax impact of transaction costs incurred related to the Alaska Utilities Acquisition of \$9.2 million.

	i nree months ended		
			March 31
	2023		2022
Pro forma revenue	\$ 361.0	\$	340.2
Pro forma net income attributable to shareholder	\$ 47.8	\$	40.9

### 5. INVENTORY

	March 31,	De	ecember 31,
As at	2023		2022
Natural gas	\$ 69.5	\$	3.6
Materials and supplies	16.0		1.3
	\$ 85.5	\$	4.9

#### 6. GOODWILL

	March 31	, Γ	December 31,
As at	202	3	2022
Balance, beginning of period	\$ 119.1	\$	119.1
Business acquisition (note 4)	553.9	)	
Foreign exchange translation	(3.0	)	_
Balance, end of period	\$ 670.0	\$	119.1

#### 7. SHORT-TERM DEBT

As at March 31, 2023, the Company held a \$60.0 million (December 31, 2022 - \$60.0 million) revolving operating credit facility with a Canadian chartered bank. Borrowings under this facility are due on demand. Draws on this facility are by way of overdraft, Canadian prime rate loans, U.S. base-rate loans, letters of credit, bankers' acceptances and Secured Overnight Financing Rate ("SOFR") loans. As at March 31, 2023, the outstanding borrowings under this facility was \$18.0 million (December 31, 2022 - \$39.0 million). Letters of credit outstanding under this facility as at March 31, 2023 were \$2.9 million (December 31, 2022 - \$5.6 million).

As at March 31, 2023, the Company held a \$25.0 million (December 31, 2022 - \$25.0 million) bank operating facility which is available for PNG's working capital purposes. Draws on this facility are by way of prime-rate advances, bankers' acceptances or letters of credit at the bank's prime rate or for a fee. As at March 31, 2023, prime-rate advances under the operating facility were \$nil million (December 31, 2022 - \$2.5 million). Letters of credit outstanding under this facility as at March 31, 2023 were \$5.1 million (December 31, 2022 - \$5.1 million).

# 8. LONG-TERM DEBT

		March 31,	Dec	ember 31,
As at	Maturity date	2023		2022
Credit facilities				
\$235 million unsecured revolving credit facility <sup>(a)</sup>	28-Sep-2026	\$ _	\$	28.2
US\$150 million U.S. unsecured revolving credit facility <sup>(a)</sup>	1-Mar-2026	67.7		
\$25 million PNG committed credit facility <sup>(b)</sup>	4-May-2023	25.0		25.0
AUHI notes	·			
US\$50 million series A senior unsecured notes – 5.34 percent	15-Dec-2027	67.7		
US\$25 million series B senior unsecured notes – 5.38 percent	31-Mar-2030	33.8		_
US\$90 million series C senior unsecured notes – 5.41 percent	31-Mar-2033	121.8		_
Debenture notes				
PNG 2025 series debenture - 9.30 percent(c)	18-Jul-2025	10.5		10.5
PNG 2027 series debenture - 6.90 percent(c)	2-Dec-2027	11.5		11.5
Medium term notes				
\$300 million senior unsecured - 4.26 percent	5-Dec-2028	300.0		300.0
\$250 million senior unsecured - 3.15 percent	6-Apr-2026	250.0		250.0
\$100 million senior unsecured - 3.13 percent	7-Apr-2027	100.0		100.0
\$100 million senior unsecured - 5.28 percent	15-Aug-2052	100.0		100.0
\$200 million senior unsecured- 5.02 percent	11-Jan-2030	200.0		_
CINGSA US\$82 million senior secured notes – 4.48 percent <sup>(d)</sup>	2-Mar-2032	57.1		_
Finance lease liabilities		3.6		0.4
		\$ 1,348.7	\$	825.6
Less debt issuance costs and discount		(7.3)		(3.2)
		\$ 1,341.4	\$	822.4
Less current portion		(33.4)		(25.9)
		\$ 1,308.0	\$	796.5

<sup>(</sup>a) Borrowings on the credit facility can be by way Canadian prime rate based loans, U.S. base rate loans, bankers' acceptance and SOFR loans

<sup>(</sup>b) Borrowings on the credit facility can be by way of Canadian prime rate-based loans and bankers' acceptances.

<sup>(</sup>c) Collateral for the Secured Debentures consists of a specific first mortgage on substantially all of PNG's property, plant & equipment and gas purchase and gas sales contracts, and a first floating charge on other property, assets and undertakings.

<sup>(</sup>d) Collateral for the CINGSA Senior secured loan is certain CINGSA assets, Alaska Storage Holding Company, LLC, a subsidiary in which the Company has a controlling interest, is the non-recourse guarantor of this loan.

# 9. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

					Defined	
					benefit	
	Trar	slation			pension and	
		of		Net	post-	
		foreign	Inv	estment	retirement	
(\$ millions)	оре	rations		Hedge	benefit plans	Total
Opening balance, January 1, 2023	\$	_	\$	_	\$ 0.7	\$ 0.7
OCI before reclassification		6.0		0.5	_	6.5
Current period OCI (pre-tax)	\$	6.0	\$	0.5	\$ _	\$ 6.5
Income tax on amounts retained in AOCI		_		(0.1)	_	(0.1)
Net current period OCI	\$	6.0	\$	0.4	\$ _	\$ 6.4
Ending balance, March 31, 2023	\$	6.0	\$	0.4	\$ 0.7	\$ 7.1
Opening balance, January 1, 2022	\$	_	\$	_	\$ (1.7)	\$ (1.7)
OCI before reclassification		_		_	3.1	3.1
Amounts reclassified from OCI		_		_	0.1	0.1
Current period OCI (pre-tax)	\$	_	\$	_	\$ 3.2	\$ 3.2
Income tax on amounts retained in AOCI		_		_	(8.0)	(8.0)
Net current period OCI	\$	_	\$	_	\$ 2.4	\$ 2.4
Ending balance, December 31, 2022	\$	_	\$	_	\$ 0.7	\$ 0.7

# 10. REVENUE

The following table disaggregates revenue by major sources:

Three months ended March 31, 2023

-	R	enewable				
		Energy	Utilities	С	orporate	Total
Revenue from contracts with customers						
Gas sales and transportation services	\$	<b>—</b> :	237.6	\$	— \$	237.6
Storage services		_	2.1		_	2.1
Other		0.2	1.0		_	1.2
Total revenue from contracts with customers	\$	0.2	240.7	\$	<b>—</b> \$	240.9
Other sources of revenue						
Revenue from alternative revenue programs <sup>(a)</sup>	\$	<b>—</b> :	(6.9)	\$	— \$	(6.9)
Leasing revenue <sup>(b)</sup>		4.4	_		_	4.4
Other		_	(0.1)		_	(0.1)
Total revenue from other sources	\$	4.4	(7.0)	\$	<b>—</b> \$	(2.6)
Total revenue	\$	4.6	233.7	\$	<b>—</b> \$	238.3

<sup>(</sup>a) A large portion of revenue generated from the Utilities segment is subject to rate regulation and accordingly there are circumstances where the revenue recognized is mandated by the applicable regulators in accordance with ASC 980.

<sup>(</sup>b) Relates to power sold to BC Hydro under the power purchase agreement for the Bear Mountain Wind Park, which is accounted for as an operating lease. The lease revenue earned are from variable lease payments which are recorded when actual electricity is generated and delivered.

			11110011110	 io oriaca marcii	0., 2022
	R	enewable			
		Energy	Utilities	Corporate	Total
Revenue from contracts with customers					
Gas sales and transportation services	\$	_	\$ 161.2	\$ — \$	161.2
Other		0.3	8.0	_	1.1
Total revenue from contracts with customers	\$	0.3	\$ 162.0	\$ — \$	162.3
Other sources of revenue					
Revenue from alternative revenue programs <sup>(a)</sup>	\$	_	\$ (4.8)	\$ — \$	(4.8)
Leasing revenue <sup>(b)</sup>		5.9	_	_	5.9
Other		_	(0.1)	_	(0.1)
Total revenue from other sources	\$	5.9	\$ (4.9)	\$ <b>—</b> \$	1.0
Total revenue	\$	6.2	\$ 157.1	\$ — \$	163.3

<sup>(</sup>a) A large portion of revenue generated from the Utilities segment is subject to rate regulation and accordingly there are circumstances where the revenue recognized is mandated by the applicable regulators in accordance with ASC 980.

Accounts receivable as at March 31, 2023 include unbilled receivables of \$79.3 million (December 31, 2022 - \$54.0 million) related to gas sales and transportation services rendered to customers but not billed at period end.

#### Transaction price allocated to the remaining obligations

The following table includes estimated revenue expected to be recognized in the future related to performance obligations that are unsatisfied as at March 31, 2023:

	Re	emainder						
		of 2023	2024	2025	2026	2027	> 2028	Total
Gas sales and transportation services	\$	17.8 \$	19.6 \$	19.7 \$	19.4 \$	19.2 \$	300.1 \$	395.8
Storage services		18.7	25.0	25.0	25.0	25.0	106.1	224.8
Other		8.0	0.9	1.0	1.0	1.0	1.2	5.9
	\$	37.3 \$	45.5 \$	45.7 \$	45.4 \$	45.2 \$	407.4 \$	626.5

The Company applies the practical expedient available under ASC 606 and does not disclose information about the remaining performance obligations for (i) contracts with an original expected length of one year or less, (ii) contracts for which revenue is recognized at the amount to which the Company has the right to invoice for performance completed, and (iii) contracts with variable consideration that is allocated entirely to a wholly unsatisfied performance obligation or to a wholly unsatisfied promise to transfer a distinct good or service that forms part of a single performance obligation. In addition, the table above does not include any estimated amounts of variable consideration that are constrained. The majority of gas sales and transportation service contracts and storage service contracts contain variable consideration whereby uncertainty related to the associated variable consideration will be resolved (usually on a daily basis) as gas is delivered or as service is provided.

#### 11. INCOME TAXES

For the three months ended March 31, 2023, the Company recognized an income tax recovery of \$4.5 million (three months ended March 31, 2022 – \$3.7 million). The increase in the income tax recovery for the three months ended March 31, 2023 was mainly due to lower taxable income as a result of higher transaction costs incurred in relation to the Alaska Utilities Acquisition.

<sup>(</sup>b) Relates to power sold to BC Hydro under the power purchase agreement for the Bear Mountain Wind Park, which is accounted for as an operating lease. The lease revenue earned are from variable lease payments which are recorded when actual electricity is generated and delivered.

#### 12. FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT

The Company's financial instruments consist of cash and cash equivalents, accounts receivable, risk management contract assets (liabilities), accounts payable and accrued liabilities, short-term debt, current portion of long-term debt, and long-term debt. In addition, the Company entered into physical commodity contracts to manage exposure to fluctuations in commodity prices for its customers. Physical commodity contracts that meet the normal purchase and normal sale exemption are not record on the balance sheet at fair value and are recognized in the consolidated income statement when the contracts are settled.

#### Fair Value Hierarchy

The Company categorizes its financial assets and financial liabilities into one of three levels based on fair value measurements and inputs used to determine the fair value.

Level 1 - fair values are based on unadjusted quoted prices in active markets for identical assets or liabilities. Fair values are based on direct observations of transactions involving the same assets or liabilities and no assumptions are used.

Level 2 - fair values are determined based on valuation models and techniques where inputs other than quoted prices included within level 1 are observable for the asset or liability either directly or indirectly. The Company uses derivative instruments to manage fluctuations in foreign exchange rates, natural gas prices and interest rates. The Company estimates forward prices based on observable market prices and rates from published sources.

Level 3 - fair values are based on inputs for the asset or liability that are not based on observable market data. The Company uses valuation techniques when observable market data is not available. The Company's level 3 derivatives include renewable energy physical purchase contracts with no observable market data. The Company uses comparable benchmark information and risk adjusted discount rates as inputs to estimate fair value for these derivatives.

Cash and cash equivalents, accounts receivable accounts payable and accrued liabilities, and short-term debt - the carrying amounts approximate fair value because of the short maturity of these instruments.

						Mar	ch 31, 2023
	Carrying					Total	
		Amount		Level 1	Level 2	Level 3	Fair Value
Financial assets							
Fair value through net income							
Risk management contract assets - current							
Foreign exchange contracts	\$	0.3	\$	— \$	0.3	<b>—</b>	\$ 0.3
Fair value through regulatory assets and liabilities							
Risk management contracts assets - non-current							
Commodity contracts		11.3		_	_	11.3	11.3
	\$	11.6	\$	<b>-</b> \$	0.3	11.3	\$ 11.6
Financial liabilities							
Amortized cost							
Current portion of long-term debt(a)		33.4		_	33.4	_	33.4
Long-term debt <sup>(a)</sup>		1,315.3		_	1,290.4	_	1,290.4
Fair value through other comprehensive income							
Risk management contract liabilities - long-term							
Foreign exchange contracts		0.4		_	0.4	_	0.4
	\$	1,349.1	\$	<b>—</b> \$	1,324.2	<b>-</b>	\$ 1,324.2

<sup>(</sup>a) Excludes deferred financing costs and debt discount.

The following table presents the significant unobservable inputs used in the fair value measurement of Level 3 financial instruments:

			Valuation	Unobservable		Weighted	Unit of
March 31, 2023		Fair Value	Technique	Input	a١	erage price	Measurement
Commodity contract - physic	al						
			Discounted	Renewable			
Renewable natural gas	\$	11.3	cash flow	natural gas price	\$	36.86	\$/GJ

There is uncertainty caused by using unobservable inputs and changes in the unobservable inputs could result in significantly different fair values.

The following table presents the changes in fair value of risk management contract assets and liabilities classified as Level 3 of the fair value hierarchy:

	March 31,	December 31,
As at	2023	2022
Balance, beginning of period	\$ 4.2 \$	_
Unrealized gain included in regulatory liabilities	7.1	4.2
Balance, end of period	\$ 11.3 \$	4.2

There were no transfers into or out of Level 3 as at March 31, 2023 or December 31, 2022.

### **Risks Associated with Financial Instruments**

The following is an update to the Company's risks associated with financial instruments from those disclosed in the Company's 2022 annual audited consolidated financial statements.

<sup>(</sup>a) Excludes deferred financing costs and debt discount.

#### Interest Risk

On May 26, 2022, in connection with the Alaska Utilities Acquisition, the Company entered into a US\$100 million deal contingent forward starting interest rate swap at a swap rate of 2.80 percent in order to hedge a part of the interest rate exposure related to future long-term debt financing. The interest rate swap settled on closing of the Alaska Utilities Acquisition and the Company recorded a gain of \$5.2 million as a reduction to interest expense during the three months ended March 31, 2023. Prior to the settlement of the interest rate swap, an unrealized loss of \$8.4 million was recorded in income during the three months ended March 31, 2023.

# **Commodity Price Risk**

The Company from time to time may enter into natural gas financial swaps to reduce the customers' exposure to natural gas price volatility. As at March 31, 2023, the Company had no outstanding natural gas swaps. As at December 31, 2022, the Company had outstanding natural gas swaps with notional volumes of approximately 1.8 million MMBtu. During the three months ended March 31, 2023, the Company recognized an unrealized gain of \$15.2 million (2022 – unrealized gain of \$0.4 million).

In addition, the Company has a biomethane purchase agreement which allows PNG to purchase renewable natural gas from a biogas production and purification facility up to a maximum of 230,000 GJ per annum for 15 years from the in-service date of the facility. Any unrealized gains and losses arising from changes in fair value of this agreement are deferred as a regulatory asset or liability.

# Foreign Exchange Risk

A vast majority of EEI's natural gas supply costs are denominated in U.S. dollars. Although all natural gas procurement costs, including any realized foreign exchange gains or losses are passed through to its customers, the Company has entered into foreign exchange forward contracts to manage the risk of fluctuations in gas costs for customers as a result of changes in foreign exchange rates. As at March 31, 2023, the Company had outstanding foreign exchange forward contracts for US\$21.3 million at an average rate of \$1.33 Canadian per U.S. dollar. These foreign exchange forward contracts have a duration of less than one year. As at December 31, 2022, the Company had outstanding foreign exchange forward contracts for US\$31.8 million at an average rate of \$1.33 Canadian per U.S. dollar. During the three months ended March 31, 2023, the Company recognized an unrealized loss of \$0.3 million (2022 – unrealized loss of \$1.1 million).

In February 2023, the Company entered into a foreign exchange swap contract to sell US\$100 million for 1.3386 Canadian per U.S. dollar in order to hedge a part of the foreign currency exposure related to the Alaska Utilities Business. On closing of the Alaska Utilities Acquisition, the Company designated this derivative as a hedge of its U.S. subsidiaries. For the three months ended March 31, 2023, the Company recorded an after-tax unrealized gain of \$0.4 million in other comprehensive income. Prior to the designation of the derivative as a net investment hedge, an unrealized loss of \$0.9 million was recorded in income during the three months ended March 31, 2023.

# **Credit Risk**

Credit risk results from the possibility that a counterparty to a financial instrument fails to fulfill its obligations in accordance with the terms of the contract. The Company's maximum credit exposure consists primarily of the carrying value of accounts receivable and the fair value of derivative financial assets. The Company's utilities business generally has a large and diversified customer base, which minimizes the concentration of credit risk. To minimize credit risk, the utilities business will request for a security deposit which is eligible for refund after an observable period of compliance with payment terms. A credit report may also be requested. For the Company's renewable generation assets, all power generated are sold under the electricity purchase agreement with BC Hydro, an investment grade counterparty.

Expected credit losses on accounts receivable are estimated based on historical experience adjusted to reflect current and/or future conditions for receivables with similar risk characteristics. Accounts receivables are written-off against the allowance for credit losses when it is probable that the receivable is not collectible.

	March 31,	Dec	cember 31,
Allowance for credit losses	2023		2022
Balance, beginning of period	\$ 1.7	\$	1.3
Adoption of ASU No. 2016-03 (note 3)	0.1		_
New allowance <sup>(a)</sup>	1.3		0.7
Recovery of allowance	0.2		0.7
Allowance applied to uncollectible customer accounts	(0.3)		(1.0)
Balance, end of period	\$ 3.0	\$	1.7

<sup>(</sup>a) Inclusive of allowance for credit losses of \$1.1 million acquired from the Alaska Utilities Business.

#### 13. PENSION PLANS AND RETIREE BENEFITS

The costs of the defined benefit and post-retirement benefit plans are based on management's estimate of the future rate of return on the fair value of pension plan assets, salary escalations, mortality rates and other factors affecting the payment of future benefits.

In connection with the Alaska Utilities Acquisition, the Company acquired two defined benefit plans for unionized and non-unionized employees as well as a retiree medical plan for salaried employees of ENSTAR Natural Gas Company, LLC.

The net pension expense by plan for the period was as follows:

		Post-	
	Defined	Retirement	
Three months ended March 31, 2023	Benefit	Benefits	Total
Current service cost <sup>(a)</sup>	\$ 1.5	\$ 0.2	\$ 1.7
Interest cost <sup>(b)</sup>	1.3	0.2	1.5
Expected return on plan assets <sup>(b)</sup>	(2.1)	(0.1)	(2.2)
Net benefit cost recognized	\$ 0.7	\$ 0.3	\$ 1.0

<sup>(</sup>a) Recorded under the line item "Operating and administrative" expenses on the Consolidated Statements of Income.

<sup>(</sup>b) Recorded under the line item "Other income (loss)" on the Consolidated Statements of Income.

		Post-	
	Defined	Retirement	
Three months ended March 31, 2022	Benefit	Benefits	Total
Current service cost <sup>(a)</sup>	\$ 2.0 \$	0.2 \$	2.2
Interest cost <sup>(b)</sup>	1.1	0.1	1.2
Expected return on plan assets <sup>(b)</sup>	(1.8)	(0.1)	(1.9)
Amortization of regulatory asset <sup>(b)</sup>	0.2	_	0.2
Net benefit cost recognized	\$ 1.5 \$	0.2 \$	1.7

<sup>(</sup>a) Recorded under the line item "Operating and administrative" expenses on the Consolidated Statements of Income.

### 14. SHAREHOLDER'S EQUITY

In February 2023, TriSummit Cycle Inc. contributed cash of approximately \$631.2 million (US\$471 million) via equity contribution to fund a portion of the Alaska Utilities Acquisition. No additional shares were issued as a result of the equity contribution.

<sup>(</sup>b) Recorded under the line item "Other income (loss)" on the Consolidated Statements of Income.

# 15. COMMITMENTS, CONTINGENCIES AND GUARANTEES

#### Commitments

The Company has long-term natural gas purchase and transportation arrangements, service agreements, and operating and finance leases, all of which are transacted at market prices and in the normal course of business. As a result of the Alaska Utilities Acquisition, the Company's gas purchase and transportation obligations increased by approximately US\$2.5 billion.

#### Guarantees

The Company has guaranteed payment for certain commitments on behalf of its subsidiaries as further described below. The primary obligations guaranteed by the Company have been included in the Company's balance sheet and commitments note.

In October 2014, EEI entered into a throughput service contract with Enbridge Inc. for the use of the expansion of its Algonquin Gas Transmission and Maritimes & Northeast Pipeline systems (the "Atlantic Bridge Project"). The contract commenced on October 1, 2020 and will expire 15 years thereafter. The Company issued two guarantees with an aggregate maximum liability of US\$91.7 million, guaranteeing EEI's payment obligations under the throughput service contract with Enbridge Inc.

The Company, through EEI, has other agreements in place with natural gas distributors, wholesale gas marketers and financial institutions for the purchase and transportation of natural gas and by-products thereof including forward or other financial settled contracts. As at March 31, 2023, the Company had guarantees with an aggregate maximum of US\$70.0 million and \$3.3 million guaranteeing EEI's payment under those agreements.

On October 22, 2018, the Company issued a guarantee with a maximum liability of \$0.3 million related to the land tenure and the right of way for permanent access and power line access at Bear Mountain Wind Park.

On March 1, 2023, the Company issued a guarantee with a maximum liability of US\$0.5 million related to Alaska Pipeline Company, LLC's performance obligations under certain of its pipeline easements.

# Contingencies

The Company is subject to various legal claims and actions arising in the normal course of business. While the final outcome of such legal claims and actions cannot be predicted with certainty, the Company does not believe that the resolution of such claims and actions will have a material impact on the Company's consolidated financial position or results of operations.

Thurs a use subtles a used and

#### 16. SUPPLEMENTAL CASH FLOW INFORMATION

The following table details the changes in operating assets and liabilities:

	I hree months ende			
		March 31		
	2023	2022		
Source (use) of cash:				
Accounts receivable	\$ 19.5 \$	(2.7)		
Inventory	12.6	2.0		
Other current assets	(6.3)	0.3		
Regulatory assets (current)	(1.4)	(0.1)		
Accounts payable and accrued liabilities	(6.0)	3.5		
Customer deposits	(4.0)	(1.5)		
Regulatory liabilities (current)	(10.9)	1.0		
Other current liabilities	(1.1)	(0.9)		
Net change in regulatory assets and liabilities (long-term) <sup>(a)</sup>	7.3	2.8		
Other long-term assets	(1.1)	0.1		
Changes in operating assets and liabilities	\$ 8.6 \$	4.5		

<sup>(</sup>a) Inclusive of a decrease in the revenue deficiency account (source of cash) of \$5.8 million during the three months ended March 31, 2023 (three months ended March 31, 2022 – a decrease in the revenue deficiency account (source of cash) of \$5.8 million).

The following cash payments have been included in the determination of net income after taxes:

	Three months ended			
			March 31	
	2023		2022	
Interest paid	\$ 0.9	\$	1.1	
Income taxes paid (net of refunds)	\$ 0.8	\$	0.1	

	March 31,	December 31,
As at	2023	2022
Cash and cash equivalents	\$ 25.5	\$ 5.1
Restricted cash holdings from customers	1.2	_
Cash, cash equivalents and restricted cash per consolidated statement of cash flow	\$ 26.7	\$ 5.1

# 17. SEGMENTED INFORMATION

The following describes the Company's three reporting segments:

Renewable Energy	<ul> <li>Includes the 102 MW Bear Mountain Wind Park, and an approximately 10 percent indirect equity investment in Coast LP, which indirectly owns and operates three run-of-river hydroelectric power generation assets in northwest British Columbia.</li> </ul>
Utilities	<ul> <li>Includes the rate-regulated natural gas distribution assets in Alaska, Alberta, British Columbia and Nova Scotia, a rate-regulated storage facility in Alaska, as well as an approximately 33.33 percent equity investment in Inuvik Gas Ltd.</li> </ul>
Corporate	<ul> <li>Includes the cost of providing shared services, financial and general corporate support and corporate assets as well as the equity investment in the NGIF Cleantech Ventures Limited Partnership.</li> </ul>

The following tables show the composition by segment:

						Three mo	onths ended l	Maı	rch 31, 2023
	Renewable				Intersegment				
		Utilities		Energy		Corporate	Eliminatio	n	Total
Revenue	\$	233.7	\$	4.6	\$	_	\$ -		\$ 238.3
Cost of sales		(145.4)		(0.1)		_	-	_	(145.5)
Operating and administrative		(35.0)		(1.5)		(13.8)	-	_	(50.3)
Accretion expense		_		(0.1)		_	-	_	(0.1)
Depreciation and amortization		(12.5)		(1.8)		_	-	_	(14.3)
Income (loss) from equity investments		0.1		(2.2)		_	-	_	(2.1)
Unrealized gain (loss) on foreign exchange contracts		15.0		_		(9.3)	-	_	5.7
Other income		0.8		_		0.9	-	_	1.7
Foreign exchange gain		0.2		_		_	_	_	0.2
Operating income (loss)	\$	56.9	\$	(1.1)	\$	(22.2)	\$ -	_	\$ 33.6
Interest expense		(4.7)		_		(3.0)	-	_	(7.7)
Income (loss) before income taxes	\$	52.2	\$	(1.1)	\$	(25.2)	\$ -	_	\$ 25.9
Net additions (reductions) to:									
Property, plant and equipment <sup>(a)</sup>	\$	11.9	\$	_	\$	_	\$ -	_	\$ 11.9
Intangible assets	\$	1.5	\$		\$	_	\$ -	_	\$ 1.5

<sup>(</sup>a) Net additions to property, plant, and equipment, and intangible assets may not agree to changes reflected in the Consolidated Statement of Cash Flows due to classification differences.

	Renewable			Intersegment				
	Utilities		Energy	Corporate	Elimination	Total		
Revenue	\$ 157.1	\$	6.2	\$ — \$	<b>—</b> \$	163.3		
Cost of sales	(89.7)		(0.1)		_	(89.8)		
Operating and administrative	(25.9)		(1.3)	(2.5)	_	(29.7)		
Accretion expense	_		(0.1)		_	(0.1)		
Depreciation and amortization	(8.4)		(1.8)		_	(10.2)		
Income (loss) from equity investments	0.1		(1.2)		_	(1.1)		
Unrealized loss on foreign exchange contracts	(0.6)		_		_	(0.6)		
Other Income	0.6		_		_	0.6		
Operating income (loss)	\$ 33.2	\$	1.7	\$ (2.5) \$	— \$	32.4		
Interest expense	(1.9)		_	(5.5)	_	(7.4)		
Income (loss) before income taxes	\$ 31.3	\$	1.7	\$ (8.0) \$	<b>— \$</b>	25.0		
Net additions (reductions) to:								
Property, plant and equipment <sup>(a)</sup>	\$ 13.2	\$	_	\$ — \$	— \$	13.2		
Intangible assets	\$ 0.4	\$		\$ — \$	— \$	0.4		

<sup>(</sup>a) Net additions to property, plant, and equipment, and intangible assets may not agree to changes reflected in the Consolidated Statement of Cash Flows due to classification differences

The following table shows goodwill and total assets by segment:

	Renewable						
	Utilities		Energy		Corporate		Total
As at March 31, 2023							
Goodwill	\$ 670.0	\$	_	\$	_	\$	670.0
Segmented assets	\$ 2,239.7	\$	321.2	\$	695.0	\$	3,255.9
As at December 31, 2022							
Goodwill	\$ 119.1	\$	_	\$	_	\$	119.1
Segmented assets	\$ 1,669.8	\$	322.1	\$	(74.5)	\$	1,917.4

The following tables show the geographical information of the Company's revenue and property, plant and equipment:

	Th	Three months ended				
		М				
	2023		2022			
Revenue						
Canada	\$ 178.7	\$	163.3			
United States	59.6		_			
Total	\$ 238.3	\$	163.3			

		March 31,	December 31,	
As at		2023	2022	
Property, plant and equipment				
Canada	\$	1,214.2	\$ 1,211.8	
United States		574.7	_	
Total	\$	1,788.9	\$ 1,211.8	

#### 18. SEASONALITY

The utility business is highly seasonal with the majority of natural gas deliveries occurring during the winter heating season. Gas sales increase during the winter resulting in stronger first and fourth quarter results and weaker second and third quarter results. In addition, the Company's equity investment in the Northwest Hydro Facilities is impacted by seasonal weather, which create periods of high river flow typically during May through October of any given year, resulting in stronger results during this time period.

#### 19. SUBSEQUENT EVENTS

Subsequent events have been reviewed through May 3, 2023, the date on which these consolidated financial statements were approved for issue by the Board of Directors. There were no subsequent events requiring disclosure or adjustment in the Financial Statements.